

PRODUCT CONNECTIONS

IN-STORE SAMPLING EVENT

MONTH XX-XX, 2023





Cutwater Lime Tequila & Mango Margarita Cocktails





• Please note, 3 weeks prior is removed due to the Memorial Day holiday.

XX% overall event lift

in stores vs. the 4-week prior average in same locations

Lift was highest on Friday at

vs. the 4-week prior average in same locations

Non-event control locations experienced a XX% sales decrease

vs. the 4-week prior average in same locations

XX% Conversion Rate

(units sold / samples given)

EVENT EXECUTION

XX Scheduled Stores

XX% Executed (XX stores)
X% Non-Executed (X stores)

DPCI	Units	Total Sales	Incremental Sales	Sales Lift
XXX-XX-XXXX	XXX	\$XXXX	\$XXXX	XXX%
XXX-XX-XXXX	XXX	\$XXXX	\$XXXX	XXX%

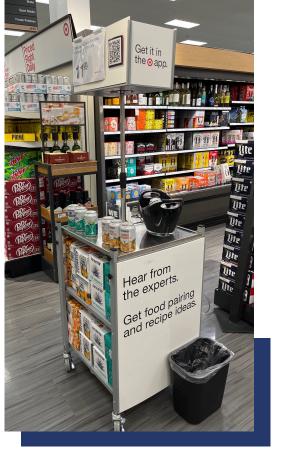
Cutwater Lime Tequila & Mango Margarita Cocktails

















PRODUCT CONNECTIONS

IN-STORE SAMPLING EVENT

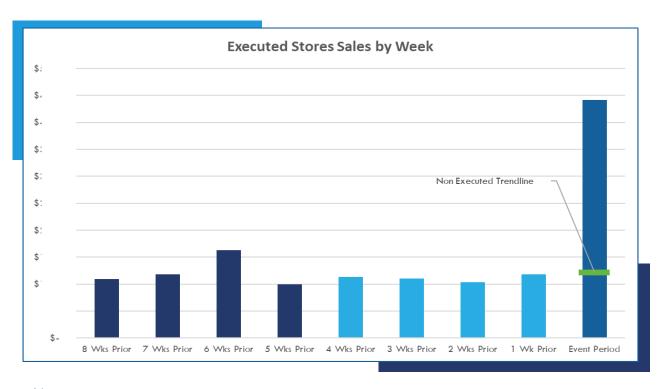
MONTH XX - XX, 2023





Sunny With a Chance of Flowers Pinot Noir & Rosé Wines





Notes:

 Stores of volume class C experienced the highest sales lift, of XXX% versus the 4-week prior average.

EVENT EXECUTION

XX Scheduled Stores

XX% Executed (XX stores)
XX% Non-Executed (XX stores)

VVV0/	overall event lift
$\Lambda\Lambda\Lambda$ /0	overall event lift

in stores vs. the 4-week prior average in same locations

Lift was highest on Sunday at

vs. the 4-week prior average in same locations (Saturday: XXX%, Friday: XXX%)

Non-event control locations experienced a X% sales increase

vs. the 4-week prior average in same locations

XX% Conversion Rate

(units sold / samples given)

DPCI	Units	Total Sales	Incremental Sales	Sales Lift
XXX-XX-XXXX	XXX	\$X,XXX	\$X,XXX	XXX%
XXX-XX-XXXX	XXX	\$X,XXX	\$X,XXX	XXX%

Sunny With a Chance of Flowers Pinot Noir & Rosé Wines















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